

Standing, from left:
DIEM NGUYEN
VICE PRESIDENT - DIRECTOR OF ESTATE &
TRUST SETTLEMENT
MATT WOYAK
TRUST OFFICER - REAL ESTATE ADMINISTRATOR
NANCY SCHOENBERG
VICE PRESIDENT - SENIOR TRUST ADMINISTRATOR
Seated, from left:
MICHELE YOUNG
VICE PRESIDENT - SENIOR TRUST ADMINISTRATOR
VICTOR SCHULTZ
PRESIDENT & CHIEF FIDUCIARY OFFICER

Prairie Trust, a Division of Waukesha State Bank

FACE OF TRUST SERVICES

A TRUST CAN BE your legacy. You want to be sure that those assets you leave behind are in good hands. Waukesha State Bank's Prairie Trust division is made up of a team of experts in Wisconsin trust administration. The privately owned firm prioritizes a responsible approach to managing and distributing funds. Prairie Trust has built a reputation for personal service with an emphasis on strong relationships. Clients work with a dedicated administrator who ensures a personal point-of-contact – something many financial institutions no longer provide.

"Our administrators include attorneys, CPAs and other certifications of technical expertise in trust administration," says Victor Schultz, president and chief fiduciary officer of Prairie Trust.

The expert administrators don't shy away from challenging situations. Prairie Trust will take on trusts with real estate, closely held business interests, and other nontraditional assets, serve as independent trustee in trust disputes, administer trusts with or without investment management, and handle special needs trusts. For over 40 years, Prairie Trust

has handled more special needs trusts than any other trust company in Wisconsin.

Prairie Trust's clients also appreciate that they are working with a bank that's proven successful. Over the last 12-plus years, Waukesha State Bank's wealth management division has grown its assets from \$300 million in 2013 to over \$1.75 billion today. Schultz credits the massive growth to the bank's excellent team.

"We have a larger organization that is supportive of Prairie Trust and

allows us to continue to add employees and grow and expand," Schultz says. "It's a reflection of a staff that has a great level of technical expertise and has done a fantastic job of servicing the needs of our clients."

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Standing, from left
TERRY DOYLE
VICE PRESIDENT - DIRECTOR OF FIDUCIARY SALES
JEAN DURHAM
ASSISTANT VICE PRESIDENT - TRUST COUNSEL
MATT HEILIGENTHAL
TRUST ADMINISTRATOR
Seated, from left
PARK DRESCHER
VICE PRESIDENT - DIRECTOR OF FIDUCIARY SERVICES
LORI HERT
TRUST ADMINISTRATOR

Non-deposit products are: not insured by the FDIC; are not deposits; and may lose value.